



Katz Financial LLC – Irving R. Katz, CEO

Katz Mentorship Program - "Mentoring By Doing & Coaching"

As a Life & Qualifying Member of MDRT (Million Dollar Round Table) my vision is to enable others to achieve membership in the Premiere Organization of Financial Professionals. To accomplish this vision, I have devised a Mentoring Program to help others succeed at this high level.

The Katz Mentoring Program combines Doing & Coaching, because, doing or coaching alone, is not enough. Success needs both.

My program includes the following:

- Business plan development
- Visioning and Strategic Goal Setting
- Marketing Strategies
- Prospecting & Strategic Partnering
- Joint Field Work On Live Cases
- Case Design
- Seven step success Process
- Presentation Skills including Seminar Selling
- Closing Skills
- Annual Reviews

All persons wanting to join my program must have peer recommendations and a successful interview process completed. Having a limited number of applicants, I can accommodate, I will take applicants on a first come, first accepted basis.

All applicants accepted into the "Katz Mentorship Program", must agree to share commissions on an equal basis of 50% paid to the person being mentored and Katz Financial, LLC. This will apply to Joint Case work.

I agree to these terms and conditions.

Applicant – Name

Mentor – Irving R. Katz

Dated: _____